# RealNetworks, Inc. and Subsidiaries Condensed Consolidated Statements of Operations

	Quarters Ended September 30,					Ended 30,			
		2009		2008		2009		2008	
Net revenue  Cost of revenue  Gross profit  Operating expenses: Research and development Sales and marketing Advertising with related party (A) General and administrative Impairment of goodwill Restructuring and other charges  Total operating expenses  Operating loss  Other income (expenses): Interest income, net Equity in net loss of investments Gain on sale of equity investments, net Gain on sale of interest in Rhapsody America (B) Other income (expense), net  Total other income (expense), net  Loss before income taxes Income taxes  Net loss Net loss attributable to the noncontrolling interest in Rhapsody America (C) Net income (loss) attributable to common shareholders  Basic net income (loss) per share available to common shareholders  Shares used to compute basic net income (loss) per share available to common shareholders  Shares used to compute diluted net income (loss) per share available to common shareholders		(in	thou	sands, exc	ept	oer share d	hare data)		
Net revenue	\$	140,264	\$	151,955	\$	416,762	\$	452,166	
Cost of revenue		53,686		62,164		165,321		173,202	
Gross profit	_	86,578		89,791		251,441		278,964	
Research and development Sales and marketing Advertising with related party (A) General and administrative Impairment of goodwill		29,425 39,573 7,941 13,039 - 877		31,076 55,080 15,153 15,453 -		86,907 125,531 22,229 55,208 175,583 1,671		85,147 161,730 31,733 50,874 - 686	
Total operating expenses		90,855		116,762		467,129		330,170	
Operating loss		(4,277)		(26,971)		(215,688)		(51,206)	
Interest income, net Equity in net loss of investments Gain on sale of equity investments, net Gain on sale of interest in Rhapsody America (B)		1,253 (273) 604 - (888)		2,865 (226) - 7,405 818		3,190 (1,197) 809 - (482)		11,198 (424) 222 14,502 1,636	
Total other income (expense), net	_	696		10,862		2,320		27,134	
		(3,581) (686)		(16,109) (728)		(213,368) (3,445)		(24,072) (8,436)	
Net loss attributable to the noncontrolling interest in Rhapsody America (C)	\$	(4,267) 5,787 1,520	\$	(16,837) 12,337 (4,500)	\$	(216,813) 17,868 (198,945)	\$	(32,508) 29,129 (3,379)	
Basic net income (loss) per share available to common shareholders	\$	0.00	\$	(0.03)	\$	(1.50)	\$	(0.02)	
Diluted net income (loss) per share available to common shareholders	\$	0.00	\$	(0.03)	\$	(1.50)	\$	(0.02)	
shareholders		134,793		141,975		134,531		142,611	
		134,978		141,975		134,531		142,611	

<sup>(</sup>A) Consists of advertising purchased by Rhapsody America from MTV Networks (MTVN). MTVN has a 49% ownership interest in Rhapsody America.

<sup>(</sup>B) Consists of gains realized from MTVN's note payments to Rhapsody America. Effective January 1, 2009, the Company adopted SFAS No. 160 *Noncontrolling Interests in Consolidated Financial Statements, an amendment to ARB No. 51* (SFAS 160) which requires the appreciation of gains on the sale of noncontrolling interest to be recorded as an equity transaction.

<sup>(</sup>C) Noncontrolling interest in Rhapsody America reflects MTVN's 49% ownership share in the losses of Rhapsody America.

## RealNetworks, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

	Sept	tember 30, 2009	Dec	ember 31, 2008
		(in tho	usands)	
ASSETS				
Current assets: Cash and cash equivalents Short-term investments Trade accounts receivable, net Deferred costs, current portion Prepaid expenses and other current assets	\$	204,777 168,420 67,060 5,383 31,388	\$	232,968 137,766 70,201 4,026 34,599
Total current assets		477,028		479,560
Equipment, software, and leasehold improvements, at cost: Equipment and software Leasehold improvements Total equipment, software, and leasehold improvements Less accumulated depreciation and amortization		147,430 31,003 178,433 119,903		135,788 30,719 166,507 103,500
Net equipment, software, and leasehold improvements		58,530		63,007
Restricted cash equivalents and investments Equity investments Other assets Deferred costs, non-current portion Deferred tax assets, net, non-current portion Other intangible assets, net Goodwill		13,700 21,768 4,180 8,945 9,867 12,761		14,742 18,582 3,775 6,120 9,236 18,727 175,264
Total assets	\$	606,779	\$	789,013
LIABILITIES AND SHAREHOLDERS	FQUITY	<u> </u>		
	LQUIII			
Current liabilities: Accounts payable Accrued and other liabilities Deferred revenue, current portion Related party payable (A) Accrued loss on excess office facilities, current portion	\$	39,264 111,295 35,812 8,007 4,338	\$	36,575 118,688 39,835 13,155 4,317
Total current liabilities		198,716		212,570
Deferred revenue, non-current portion Accrued loss on excess office facilities, non-current portion Deferred rent Deferred tax liabilities, net, non-current portion Other long-term liabilities		1,933 - 4,534 859 11,027		1,961 2,893 4,614 1,379 11,660
Total liabilities		217,069		235,077
Noncontrolling interest in Rhapsody America (B)		5,440		378
Shareholders' equity		384,270		553,558
Total liabilities and shareholders' equity	\$	606,779	\$	789,013

<sup>(</sup>A) Related party payable reflects amounts owed to MTVN.

<sup>(</sup>B) Noncontrolling interest in Rhapsody America reflects MTVN's 49% ownership interest in the net assets of Rhapsody America.

## RealNetworks, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows

Cash flows from operating activities:         Image: Cash flows		Nine Months Ended September 30,					
Cash flows from operating activities:         \$ (216,813)         \$ (32,508)           Net loss         \$ (216,813)         \$ (32,508)           Adjustments to reconcile net loss to net cash used in operating activities:         22,881         38,032           Depreciation and amortization         15,545         17,475           Loss on disposal of equipment, software, and leasehold improvements         302         157           Equity in net loss of investments         (809)         (222)           Excess tax benefit from stock option exercises         (9)         (108)           Impairment of goodwill         175,583         -           Accrued to sstructuring and other charges         (3,786)         -           Accrued restructuring and other charges         (3,786)         -           Accrued loss on excess office facilities         (2,872)         (2,537)           Deferred income taxes, net         545         2,640           Other         39         111           Net cash used in operating activities         (16,492)         (21,014)           Cash flows from investing activities         (16,492)         (21,014)           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of intangible assets         (12,404)					2008		
Net loss         \$ (216,813)         \$ (32,508)           Adjustments to reconcile net loss to net cash used in operating activities:         22,881         38,032           Depreciation and amortization         22,881         38,032           Stock-based compensation         15,545         17,475           Loss on disposal of equipment, software, and leasehold improvements         302         157           Equity in net loss of investments         (809)         (222)           Excess tax benefit from stock option exercises         (9)         (108)           Impairment of goodwill         175,583         -           Accrued restructuring and other charges         (3,786)         -           Accrued loss on excess office facilities         (2,537)         (2,537)           Deferred income taxes, net         545         2,640           Gain on sale of interest in Rhapsody America         545         2,640           Gain on sale of interest in Rhapsody America         (16,492)         (21,011           Net cash used in operating activities         (82,295)         (29,750)           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of short-term investments         (12,404)         (151,378)           Purchases of short-term investments			(in thou	sands)			
Adjustments to reconcile net loss to net cash used in operating activities:   Depreciation and amortization   15,545   17,475     Loss on disposal of equipment, software, and leasehold improvements   302   157     Loss on disposal of equipment, software, and leasehold improvements   1,197   198     Gain on sale of equity investment, net   (809)   (222)     Excess tax benefit from stock option exercises   (90)   (108)     Impairment of goodwill   175,583	•						
Depreciation and amortization		\$	(216,813)	\$	(32,508)		
Stock-based compensation	,		22.004		20.022		
Loss on disposal of equipment, software, and leasehold improvements         302         157           Equity in net loss of investments         (809)         (222)           Excess tax benefit from stock option exercises         (9)         (108)           Impairment of goodwill         175,583         -           Accrued restructuring and other charges         (3,786)         -           Accrued loss on excess office facilities         (2,877)         2(5,537)           Deferred income taxes, net         545         2,640           Gain on sale of interest in Rhapsody America         39         111           Net change in certain operating assets and liabilities, net of acquisitions         (8,295)         (29,750)           Other         39         111           Net cash used in operating activities         (16,492)         (21,014)           Cash flows from investing activities         (16,492)         (21,014)           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of short-term investments         (11,445)         (24,807)           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of short-term investments         (11,445)         (24,807)           Purchases o			,		,		
Equity in net loss of investments         1,197         188           Gain on sale of equity investment, net         (809)         (222)           Excess tax benefit from stock option exercises         (9)         (108)           Impairment of goodwill         175,583         -           Accrued loss on excess office facilities         (2,872)         (2,537)           Accrued income taxes, net         545         2,640           Gain on sale of interest in Rhapsody America         -         (14,502)           Other         39         111           Net cash used in operating assets and liabilities, net of acquisitions         (8,295)         (29,750)           Net cash used in operating activities         (16,492)         (21,014)           Cash flows from investing activities         (11,445)         (24,807)           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of soft-return investments         (12,404)         (151,378)           Proceeds from sales and maturities of short-term investments         (14,404)         (151,378)           Proceeds from sales and maturities of short-term investments         (2,000)         (4,500)           Proceeds from sales and maturities of short-term investments         (2,000)         (4,500)	·						
Gain on sale of equity investment, net         (809)         (222)           Excess tax benefit from stock option exercises         (9)         (108)           Impairment of goodwill         175,583         -           Accrued restructuring and other charges         (3,786)         -           Accrued loss on excess office facilities         (2,872)         (2,537)           Deferred income taxes, net         545         2,640           Gain on sale of interest in Rhapsody America         -         (14,502)           Other         39         111           Net cash used in operating assets and liabilities, net of acquisitions         (8,295)         (29,750)           Net cash used in operating activities:         -         (14,642)         (21,014)           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of equipment, software, and leasehold improvements         (124,043)         (151,378)           Proceeds from sales and maturities of short-term investments         (124,043)         (151,378)           Purchases of equipment, software, and leasehold improvements         (124,043)         (151,378)           Proceeds from sales and maturities of short-term investments         (124,043)         (151,378)           Proceeds from sales and maturities of short-term inv							
Impairment of goodwill							
Actrued restructuring and other charges         (3,786)         -           Actrued loss on excess office facilities         (2,872)         (2,537)           Deferred income taxes, net         545         2,640           Gain on sale of interest in Rhapsody America         -         (14,502)           Other         39         111           Net change in certain operating assets and liabilities, net of acquisitions         (8,295)         (29,750)           Net cash used in operating activities         (16,492)         (21,014)           Cash flows from investing activities         (11,445)         (24,807)           Purchases of equity investing activities         (124,043)         (151,378)           Purchases of equity investinents         (124,043)         (151,378)           Proceeds from sales and maturities of short-term investments         93,389         130,136           Proceeds from the sales of equity investments         1,014         1,225           Proceeds from the sales of equity investments         (2,000)         (4,500)           Payment of acquisition costs, net of cash acquired         (3,324)         (10,192)           Decrease in restricted cash equivalents and investments, net         4,506         4,506           Net cash used in investing activities         819         8,834	Excess tax benefit from stock option exercises		(9)		(108)		
Accrued loss on excess office facilities         (2,872)         (2,537)           Deferred income taxes, net         545         2,640           Gain on sale of interest in Rhapsody America         -         (14,502)           Other         39         111           Net change in certain operating assets and liabilities, net of acquisitions         (8,295)         (29,750)           Net cash used in operating activities         (11,445)         (24,807)           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of interagib			,		-		
Deferred income taxes, net Gain on sale of interest in Rhapsody America         - (14,502)           Other         39 1111           Net change in certain operating assets and liabilities, net of acquisitions         (8,295)         (29,750)           Net cash used in operating activities         (16,492)         (21,014)           Cash flows from investing activities:         - (14,402)         (21,014)           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of short-term investments         (124,043)         (151,378)           Proceeds from sales and maturities of short-term investments         93,389         130,136           Proceeds from sales and maturities of short-term investments         93,389         130,136           Proceeds from the sales of equity investments         (1,1808)         (1,1808)           Proceeds from the sales of equity investments         (2,000)         (4,500)           Payment of acquisition costs, net of cash acquired         (3,324)         (10,192)           Decrease in restricted cash equivalents and investments, net         1,042         776           Net cash used in investing activities         (45,367)         (60,548)           Cash flows from financing activities         819         8,834           Payments of convertible debt obligations			,		- (0.707)		
Gain on sale of interest in Rhapsody America         - (14,502)           Other         39         111           Net change in certain operating assets and liabilities, net of acquisitions         (8,295)         (29,750)           Net cash used in operating activities         (16,492)         (21,014)           Cash flows from investing activities:         ***         ***           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of equipment, software, and leasehold improvements         (124,043)         (151,378)           Purchases of short-term investments         (124,043)         (151,378)           Proceeds from sales and maturities of short-term investments         93,389         130,138           Purchases of intangible assets         -         (1,808)           Purchases of intangible assets         -         (1,808)           Purchases of equity investments         (2,000)         (4,508)           Purchases of equity investments         (2,000)         (4,508)           Purchases of equity investments         (2,000)         (4,508)           Purchases of equity investments         (2,000)         (4,509)           Payment of acquisition costs, net of cash acquired         (3,324)         (10,192)           Net cash flows from fi			. , ,		. , ,		
Other Net change in certain operating assets and liabilities, net of acquisitions         39 (8.295)         111 (9.29750)           Net cash used in operating activities         (16.492)         (21,014)           Cash flows from investing activities:         **** Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of short-term investments         (124,043)         (151,378)           Proceeds from sales and maturities of short-term investments         93,389         130,136           Purchases of intangible assets         *** 1,014         1,225           Purchases of equity investments         (2,000)         (4,500)           Payment of acquisition costs, net of cash acquired         (3,324)         (10,192)           Percase in restricted cash equivalents and investments, net         1,042         776           Net cash used in investing activities         (45,367)         (60,548)           Cash flows from financing activities         819         8,834           Payments of convertible debt obligations         8 19         8,834           Payments of convertible debt obligations         8 19         1,042           Net proceeds from sales of interest in Rhapsody America         26,912         31,640           Excess tax benefit from stock option exercises         9         108 <td>· · · · · · · · · · · · · · · · · · ·</td> <td></td> <td>545</td> <td></td> <td>,</td>	· · · · · · · · · · · · · · · · · · ·		545		,		
Net cash used in operating activities         (8,295)         (29,750)           Net cash used in operating activities         (16,492)         (21,014)           Cash flows from investing activities:         ***           Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of equipment, software, and leasehold improvements         (124,043)         (151,378)           Purchases of short-term investments         93,389         130,136           Proceeds from sales and maturities of short-term investments         93,389         130,136           Purchases of intangible assets         -         (1,808)           Proceeds from the sales of equity investments         1,014         1,225           Purchases of equity investments         (2,000)         (4,500)           Net cash used in investing activities	' '		39		. , ,		
Cash flows from investing activities:         (11,445)         (24,807)           Purchases of equipment, software, and leasehold improvements         (124,043)         (151,378)           Purchases of short-term investments         (124,043)         (151,378)           Proceeds from sales and maturities of short-term investments         93,389         130,136           Purchases of intangible assets         -         (1,808)           Proceeds from the sales of equity investments         (2,000)         (4,500)           Payment of acquisition costs, net of cash acquired         (3,324)         (10,192)           Decrease in restricted cash equivalents and investments, net         1,042         776           Net cash used in investing activities         (45,367)         (60,548)           Cash flows from financing activities:         819         8,834           Payments of convertible debt obligations         -         (100,000)           Net proceeds from sales of interest in Rhapsody America         26,912         31,640           Excess tax benefit from stock option exercises         9         108           Repurchases of common stock         -         (23,062)           Net cash provided by (used in) financing activities         27,740         (82,480)           Effect of exchange rate changes on cash and cash equivalents         <							
Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of short-term investments         (124,043)         (151,378)           Proceeds from sales and maturities of short-term investments         93,389         130,136           Purchases of intangible assets         -         (1,808)           Proceeds from the sales of equity investments         1,014         1,225           Purchases of equity investments         (2,000)         (4,500)           Payment of acquisition costs, net of cash acquired         (3,324)         (10,192)           Payment of acquisition costs, net of cash acquired         (3,324)         (10,192)           Decrease in restricted cash equivalents and investments, net         1,042         776           Net cash used in investing activities         (45,367)         (60,548)           Cash flows from financing activities         819         8,834           Payments of common stock under employee stock purchase plan and exercise of stock options         819         8,834           Payments of convertible debt obligations         -         (100,000)           Net proceeds from sales of interest in Rhapsody America         26,912         31,640           Excess tax benefit from stock option exercises         9         108           Repurchases of common stock </td <td>Net cash used in operating activities</td> <td></td> <td>(16,492)</td> <td></td> <td>(21,014)</td>	Net cash used in operating activities		(16,492)		(21,014)		
Purchases of equipment, software, and leasehold improvements         (11,445)         (24,807)           Purchases of short-term investments         (124,043)         (151,378)           Proceeds from sales and maturities of short-term investments         93,389         130,136           Purchases of intangible assets         -         (1,808)           Proceeds from the sales of equity investments         1,014         1,225           Purchases of equity investments         (2,000)         (4,500)           Payment of acquisition costs, net of cash acquired         (3,324)         (10,192)           Payment of acquisition costs, net of cash acquired         (3,324)         (10,192)           Decrease in restricted cash equivalents and investments, net         1,042         776           Net cash used in investing activities         (45,367)         (60,548)           Cash flows from financing activities         819         8,834           Payments of common stock under employee stock purchase plan and exercise of stock options         819         8,834           Payments of convertible debt obligations         -         (100,000)           Net proceeds from sales of interest in Rhapsody America         26,912         31,640           Excess tax benefit from stock option exercises         9         108           Repurchases of common stock </td <td>Cash flows from investing activities:</td> <td></td> <td></td> <td></td> <td></td>	Cash flows from investing activities:						
Proceeds from sales and maturities of short-term investments         93,389         130,136           Purchases of intangible assets         -         (1,808)           Proceeds from the sales of equity investments         1,014         1,225           Purchases of equity investments         (2,000)         (4,500)           Payment of acquisition costs, net of cash acquired         (3,324)         (10,192)           Decrease in restricted cash equivalents and investments, net         1,042         776           Net cash used in investing activities         (45,367)         (60,548)           Cash flows from financing activities:         819         8,834           Net proceeds from sales of common stock under employee stock purchase plan and exercise of stock options         819         8,834           Payments of convertible debt obligations         -         (100,000)           Net proceeds from sales of interest in Rhapsody America         26,912         31,640           Excess tax benefit from stock option exercises         9         108           Repurchases of common stock         -         (23,062)           Net cash provided by (used in) financing activities         27,740         (82,480)           Effect of exchange rate changes on cash and cash equivalents         5,928         (7,512)           Net decrease in cash and cash equi			(11,445)		(24,807)		
Purchases of intangible assets         -         (1,808)           Proceeds from the sales of equity investments         1,014         1,225           Purchases of equity investments         (2,000)         (4,500)           Payment of acquisition costs, net of cash acquired         (3,324)         (10,192)           Decrease in restricted cash equivalents and investments, net         1,042         776           Net cash used in investing activities         (45,367)         (60,548)           Cash flows from financing activities:         819         8,834           Net proceeds from sales of common stock under employee stock purchase plan and exercise of stock options         819         8,834           Payments of convertible debt obligations         -         (100,000)           Net proceeds from sales of interest in Rhapsody America         26,912         31,640           Excess tax benefit from stock option exercises         9         108           Repurchases of common stock         -         (23,062)           Net cash provided by (used in) financing activities         27,740         (82,480)           Effect of exchange rate changes on cash and cash equivalents         5,928         (7,512)           Net decrease in cash and cash equivalents         (28,191)         (171,554)	Purchases of short-term investments		(124,043)		(151,378)		
Proceeds from the sales of equity investments         1,014         1,225           Purchases of equity investments         (2,000)         (4,500)           Payment of acquisition costs, net of cash acquired         (3,324)         (10,192)           Decrease in restricted cash equivalents and investments, net         1,042         776           Net cash used in investing activities         (45,367)         (60,548)           Cash flows from financing activities:         819         8,834           Net proceeds from sales of common stock under employee stock purchase plan and exercise of stock options         819         8,834           Payments of convertible debt obligations         - (100,000)         (100,000)           Net proceeds from sales of interest in Rhapsody America         26,912         31,640           Excess tax benefit from stock option exercises         9         108           Repurchases of common stock         - (23,062)           Net cash provided by (used in) financing activities         27,740         (82,480)           Effect of exchange rate changes on cash and cash equivalents         5,928         (7,512)           Net decrease in cash and cash equivalents         (28,191)         (171,554)           Cash and cash equivalents, beginning of period         232,968         476,697			93,389				
Purchases of equity investments         (2,000)         (4,500)           Payment of acquisition costs, net of cash acquired         (3,324)         (10,192)           Decrease in restricted cash equivalents and investments, net         1,042         776           Net cash used in investing activities         (45,367)         (60,548)           Cash flows from financing activities:         (45,367)         (60,548)           Net proceeds from sales of common stock under employee stock purchase         819         8,834           Payments of convertible debt obligations         5         (100,000)           Net proceeds from sales of interest in Rhapsody America         26,912         31,640           Excess tax benefit from stock option exercises         9         108           Repurchases of common stock         -         (23,062)           Net cash provided by (used in) financing activities         27,740         (82,480)           Effect of exchange rate changes on cash and cash equivalents         5,928         (7,512)           Net decrease in cash and cash equivalents         (28,191)         (171,554)           Cash and cash equivalents, beginning of period         232,968         476,697			-		( , ,		
Payment of acquisition costs, net of cash acquired Decrease in restricted cash equivalents and investments, net  Net cash used in investing activities  Cash flows from financing activities:  Net proceeds from sales of common stock under employee stock purchase plan and exercise of stock options Payments of convertible debt obligations Net proceeds from sales of interest in Rhapsody America Excess tax benefit from stock option exercises Repurchases of common stock  Net cash provided by (used in) financing activities  Effect of exchange rate changes on cash and cash equivalents  Cash and cash equivalents, beginning of period  (10,192)  (10,000)  (10,548)  (10,192)  (10,000)  (10,548)  (10,192)  (10,000)  (10,548)  (10,192)  (10,000)  (10,548)  (10,192)  (10,000)  (10,548)  (10,192)  (10,000)  (10,			,		,		
Decrease in restricted cash equivalents and investments, net1,042776Net cash used in investing activities(45,367)(60,548)Cash flows from financing activities: Net proceeds from sales of common stock under employee stock purchase plan and exercise of stock options8198,834Payments of convertible debt obligations-(100,000)Net proceeds from sales of interest in Rhapsody America26,91231,640Excess tax benefit from stock option exercises9108Repurchases of common stock-(23,062)Net cash provided by (used in) financing activities27,740(82,480)Effect of exchange rate changes on cash and cash equivalents5,928(7,512)Net decrease in cash and cash equivalents(28,191)(171,554)Cash and cash equivalents, beginning of period232,968476,697			. , ,				
Cash flows from financing activities:  Net proceeds from sales of common stock under employee stock purchase plan and exercise of stock options  Payments of convertible debt obligations  Net proceeds from sales of interest in Rhapsody America  Excess tax benefit from stock option exercises  Repurchases of common stock  Net cash provided by (used in) financing activities  Effect of exchange rate changes on cash and cash equivalents  Net decrease in cash and cash equivalents  Cash and cash equivalents, beginning of period  Net cash provided by (used in) financing activities  Excess tax benefit from stock option exercises  9 108  (23,062)  108  108  109  109  109  109  109  109							
Net proceeds from sales of common stock under employee stock purchase plan and exercise of stock options Payments of convertible debt obligations Net proceeds from sales of interest in Rhapsody America Excess tax benefit from stock option exercises Repurchases of common stock  Net cash provided by (used in) financing activities  Effect of exchange rate changes on cash and cash equivalents  Net decrease in cash and cash equivalents  Cash and cash equivalents, beginning of period  Repurchases  819 8,834 (100,000) 8,834 (100,000) 9 108 108 108 108 109 108 109 108 109 108 109 109 109 109 109 109 109 109 109 109	Net cash used in investing activities		(45,367)		(60,548)		
Net proceeds from sales of common stock under employee stock purchase plan and exercise of stock options Payments of convertible debt obligations Net proceeds from sales of interest in Rhapsody America Excess tax benefit from stock option exercises Repurchases of common stock  Net cash provided by (used in) financing activities  Effect of exchange rate changes on cash and cash equivalents  Net decrease in cash and cash equivalents  Cash and cash equivalents, beginning of period  Repurchases  819 8,834 (100,000) 8,834 (100,000) 9 108 108 108 108 109 108 109 108 109 108 109 109 109 109 109 109 109 109 109 109	Cash flows from financing activities:						
Payments of convertible debt obligations         -         (100,000)           Net proceeds from sales of interest in Rhapsody America         26,912         31,640           Excess tax benefit from stock option exercises         9         108           Repurchases of common stock         -         (23,062)           Net cash provided by (used in) financing activities         27,740         (82,480)           Effect of exchange rate changes on cash and cash equivalents         5,928         (7,512)           Net decrease in cash and cash equivalents         (28,191)         (171,554)           Cash and cash equivalents, beginning of period         232,968         476,697	Net proceeds from sales of common stock under employee stock purchase						
Net proceeds from sales of interest in Rhapsody America         26,912         31,640           Excess tax benefit from stock option exercises         9         108           Repurchases of common stock         -         (23,062)           Net cash provided by (used in) financing activities         27,740         (82,480)           Effect of exchange rate changes on cash and cash equivalents         5,928         (7,512)           Net decrease in cash and cash equivalents         (28,191)         (171,554)           Cash and cash equivalents, beginning of period         232,968         476,697			819				
Excess tax benefit from stock option exercises         9         108           Repurchases of common stock         -         (23,062)           Net cash provided by (used in) financing activities         27,740         (82,480)           Effect of exchange rate changes on cash and cash equivalents         5,928         (7,512)           Net decrease in cash and cash equivalents         (28,191)         (171,554)           Cash and cash equivalents, beginning of period         232,968         476,697							
Repurchases of common stock         -         (23,062)           Net cash provided by (used in) financing activities         27,740         (82,480)           Effect of exchange rate changes on cash and cash equivalents         5,928         (7,512)           Net decrease in cash and cash equivalents         (28,191)         (171,554)           Cash and cash equivalents, beginning of period         232,968         476,697	• • • • • • • • • • • • • • • • • • • •		,		,		
Net cash provided by (used in) financing activities27,740(82,480)Effect of exchange rate changes on cash and cash equivalents5,928(7,512)Net decrease in cash and cash equivalents(28,191)(171,554)Cash and cash equivalents, beginning of period232,968476,697			-				
Net decrease in cash and cash equivalents (28,191) (171,554)  Cash and cash equivalents, beginning of period 232,968 476,697	·		27,740		, , , , , ,		
Cash and cash equivalents, beginning of period 232,968 476,697	Effect of exchange rate changes on cash and cash equivalents		5,928		(7,512)		
	Net decrease in cash and cash equivalents		(28,191)		•		
	Cash and cash equivalents, beginning of period		232,968		476,697		
	Cash and cash equivalents, end of period	\$	204,777	\$	305,143		

#### RealNetworks, Inc. and Subsidiaries Supplemental Financial Information

	2009			2008									
	Q3	Q2	Q1	Q4	Q3	Q2	Q1						
				(in thousands)									
Net Revenue by Line of Business:													
Consumer products and services (A)	\$ 92,836	\$ 89,517	\$ 97,194	\$ 100,282	\$100,322	\$ 101,353	\$ 96,286						
Technology products and solutions (B)	47,428	46,208	43,579	52,362	51,633	51,295	51,277						
Total net revenue	\$ 140,264	\$ 135,725	\$ 140,773	\$ 152,644	\$151,955	\$ 152,648	\$ 147,563						
Consumer Products and Services:													
Subscriptions (C)	\$ 52,401	\$ 54,446	\$ 59,052	\$ 57,853	\$ 57,776	\$ 55,658	\$ 55,193						
Media properties (D)	21,001	14,753	15,536	18,337	19,946	23,472	18,702						
E-commerce and other (E)	19,434	20,318	22,606	24,092	22,600	22,223	22,391						
Total consumer products and services revenue	\$ 92,836	\$ 89,517	\$ 97,194	\$ 100,282	\$100,322	\$101,353	\$ 96,286						
Consumer Products and Services:													
Music (F)	\$ 38,765	\$ 40,452	\$ 44,053	\$ 43,882	\$ 41,591	\$ 37,170	\$ 38,079						
Media software and services (G)	24,580	19,291	20,318	22,695	24,531	29,238	26,409						
Games (H)	29,491	29,774	32,823	33,705	34,200	34,945	31,798						
Total consumer products and services revenue	\$ 92,836	\$ 89,517	\$ 97,194	\$ 100,282	\$100,322	\$101,353	\$ 96,286						
Net Revenue by Geography:													
United States	\$ 95,758	\$ 90,685	\$ 96,666	\$ 101,369	\$102,363	\$100,898	\$ 99,169						
Rest of world	44,506	45,040	44,107	51,275	49,592	51,750	48,394						
Total net revenue	\$ 140,264	\$ 135,725	\$ 140,773	\$ 152,644	\$151,955	\$ 152,648	\$ 147,563						
Subscribers (presented as greater than) *:													
Total subscribers (I)	38,950	37,700	36,450	34,100	32,650	35,000	32,200						
Technology products and solutions application													
services subscribers (J)	37,500	36,300	33,850	31,500	29,950	32,450	29,500						
Music subscribers:													
Consumer music subscribers:													
Rhapsody subscribers	700	750	800	775	750	600	600						
Radio subscribers	75	75	1,200	1,225	1,250	1,225	1,275						
Total consumer music subscribers	775	825	2,000	2,000	2,000	1,825	1,875						
Technology products and solutions application													
services music subscribers (K)	1,075	975	900	875	850	800	800						
Total Music Subscribers**	1,850	1,800	2,900	2,875	2,850	2,625	2,675						

<sup>\*</sup> Total music subscribers includes subscribers from our technology products and solutions application subscription services, such as music-on-demand, as well as our consumer music services, such as Rhapsody and Premium Radio. Although music-on-demand subscribers are included in the technology products and solution application services subscribers and total music subscribers, these subscribers are only counted once as part of our total subscribers.

- \*\* Prior periods have been changed to reflect current period presentation. Totals may not equal due to rounding convention.
- (A) Revenue is derived from consumer digital media subscription services, RealPlayer Plus and related products, sales and distribution of third party software products, content such as games and music and advertising.
- (B) The Technology Products and Solutions (TPS) segment includes revenue and related costs from: sales of ringback tones, music-on-demand, video-on-demand, messaging, and information services; sales of media delivery system software, including Helix system software and related authoring and publishing tools, both directly to customers and indirectly through original equipment manufacturer channels; support and maintenance services sold to customers who purchase software products; broadcast hosting services; and consulting and professional services that are offered to customers.
- (C) Revenue is derived from consumer digital media subscription services including: SuperPass, RadioPass, Rhapsody, GamePass and FunPass.
- (D) Revenue is derived from advertising and through the distribution of third party products.
- (E) Revenue is derived from RealPlayer Plus and related products, sales of third party software products, and content such as games and music.
- (F) The Music segment primarily includes revenue and related costs from: Rhapsody America's Rhapsody and RadioPass subscription services; sales of digital music content through the Rhapsody service and the RealPlayer music store; and advertising from music websites.
- (G) The Media Software and Services (MSS) segment primarily includes revenue and related costs from: the SuperPass premium subscription service; RealPlayer Plus and related products; sales and distribution of third-party software products; and all advertising other than that related directly to our Music and Games businesses.
- (H) The Games segment primarily includes revenue and related costs from: the sale of individual games on our websites RealArcade.com, GameHouse.com and Zylom.com; the sales of games subscription services; advertising through our games websites; the sale of games through the syndication on partner sites, and sales of games through wireless carriers.
- (I) Total subscribers include technology products and solutions application services and consumer subscription services including: ringback tones, music-on-demand, video-on-demand, Rhapsody, Rhapsody-to-Go, RadioPass, SuperPass, and GamePass.
- (J) Technology products and solutions application service subscribers include: ringback tones, music-on-demand and video-on-demand.
- (K) Technology products and solutions application services music subscribers include music-on-demand.

#### RealNetworks, Inc. and Subsidiaries Supplemental Financial Information (Unaudited)

Reconciliation of GAAP net income (loss) attributable to common shareholders to adjusted EBITDA excluding impairments and adjusted EBITDA is as follows:

	Quarters Ended													
	September 30, 2009		June 30, 2009		March 31, 2009		December 31, 2008		September 30, 2008		June 30, 2008			arch 31, 2008
	_							(in thou	sands	)				
Net income (loss) attributable to common shareholders	\$	1,520	\$	(188,329)	\$	(12,136)	\$	(240,499)	\$	(4,500)	\$	(1,305)	\$	2,426
Interest income, net		(1,253)		(754)		(1,183)		(2,255)		(2,865)		(3,375)		(4,958)
Stock-based compensation		4,727		5,596		5,222		6,056		5,955		6,031		5,489
Loss (gain) on equity investments, net		(604)		(68)		(137)		12		-		(222)		-
Conversion of WiderThan stock options to a cash equivalent		1		3		17		11		16		26		89
Depreciation and amortization (net of noncontrolling interest effect)		5,432		5,815		5,726		5,784		6,165		6,186		6,282
Acquisitions related intangible asset amortization (net of noncontrolling interest effect)		1,784		1,649		1,768		1,872		5,752		6,171		6,315
Impairment of goodwill and long-lived assets		-		175,583		-		190,347		-		-		-
Impairment of deferred costs and prepaid royalties		-		-		-		19,666		-		-		-
Restructuring and other charges		877		-		794		6,147		-		-		686
Pro forma gain on sale of interest in Rhapsody America		3,839		3,444		4,010		6,568		-		-		-
Expenses related to antitrust litigation		-		-		-		179		174		202		202
Income taxes		686		1,210		1,549		17,392		728		3,700		4,008
Adjusted EBITDA excluding impairments	\$	17,009	\$	4,149	\$	5,630	\$	11,280	\$	11,425	\$	17,414	\$	20,539
Impairments:														
Impairment of deferred costs and prepaid royalties		-		-		-		(19,666)		-		-		-
Restructuring and other charges		(877)		-		(794)		(6,147)		-		-		(686)
Adjusted EBITDA	\$	16,132	\$	4,149	\$	4,836	\$	(14,533)	\$	11,425	\$	17,414	\$	19,853

# RealNetworks, Inc. and Subsidiaries Segment Results of Operations (Unaudited)

	Quarter Ended September 30, 2009											
	Music (A)	MSS (B)	Games <sup>(C)</sup>	TPS (D)	Other	Grand Total						
			(in thou	sands)								
Net revenue	\$ 38,765	\$ 24,580	\$ 29,491	\$ 47,428	\$ -	\$ 140,264						
Cost of revenue	23,720	4,090	7,728	18,148		53,686						
Gross profit Gross margin	15,045 39%	20,490 83%	21,763 74%	29,280 62%	<u> </u>	86,578 62%						
Operating expenses: Advertising with related party Restructuring and other charges Other operating expenses Total operating expenses	7,941 312 16,897 25,150	139 13,110 13,249	258 26,823 27,081	168 25,367 25,535	(160) (160)	7,941 877 82,037 90,855						
Income (loss) from operations	(10,105)	7,241	(5,318)	3,745	160	(4,277)						
Other income (expenses): Interest income, net Equity in net loss of investments Gain on sale of equity investments, net Other income (expenses), net	- - - -	- - - -	- - -	- - -	1,253 (273) 604 (888)	1,253 (273) 604 (888)						
Total other income (expenses), net					696	696						
Income (loss) before income taxes Income taxes Net income (loss) Net income (loss) attributable to noncontrolling interest in	(10,105)	7,241  7,241	(5,318)	3,745 	856 (686) 170	(3,581) (686) (4,267)						
Rhapsody America Net income (loss) attributable to common shareholders	5,787 \$ (4,318)	\$ 7,241	\$ (5,318)	\$ 3,745	\$ 170	5,787 \$ 1,520						
Reconciliation of segment GAAP net income (loss) attributation.  Net income (loss) attributable to common shareholders Income taxes Interest income, net Stock-based compensation  Conversion of WiderThan stock options to a cash equivalent Acquisitions related intangible asset amortization (F) Pro forma gain on sale of interest in Rhapsody America Gain on sale of equity investments, net	\$ (4,318) 560 - 278 3,839 -	\$ 7,241 732 - 8 	\$ (5,318) 1,361 - 70	\$ 3,745 - - 2,074 1 1,428	\$ 170 686 (1,253) - - - - (604)	\$ 1,520 686 (1,253) 4,727 1 1,784 3,839 (604)						
Depreciation and amortization (F)	893	668	1,150	2,721	- (4.001)	5,432						
Adjusted EBITDA	\$ 1,252	\$ 8,649	\$ (2,737)	\$ 9,969	\$ (1,001)	\$ 16,132						

Quarter Ended September 30, 2008 Music (A) Games<sup>(C)</sup> TPS (D) MSS (B Other **Grand Total** (in thousands) \$ 41,591 34,200 51,633 Net revenue \$ 24,531 \$ \$ \$ 151,955 23,587 62,164 23,787 4,539 10,251 Cost of revenue Gross profit 17,804 19,992 23,949 28,046 89,791 Gross margin 43% 81% 70% 54% 59% Operating expenses: Advertising with related party 15,153 15,153 29,719 Other operating expenses 27,202 16,064 28,412 212 101,609 Total operating expenses 42,355 16,064 28,412 29,719 212 116,762 Income (loss) from operations (24,551)3,928 (4,463)(1,673)(212)(26,971)Other income (expenses): Interest income, net 2,865 2,865 Equity in net loss of investments (226)(226)Gain on sale of interest in Rhapsody America (E) 7,405 7,405 818 Other income (expenses), net 818 Total other income (expenses), net 7,405 3,457 10,862 (17,146)Income (loss) before income taxes 3,928 (4,463)(1,673)3.245 (16, 109)Income taxes (728)(728)(17,146)3,928 (4,463)(1,673)Net income (loss) 2.517 (16.837)Net income (loss) attributable to noncontrolling interest in 12.337 Rhapsody America 12.337 Net income (loss) attributable to common shareholders (4,809)3,928 (4,463)(1,673)2.517 (4,500)

#### Reconciliation of segment GAAP net income (loss) attributable to common shareholders to segment adjusted EBITDA is as follows:

Net income (loss) attributable to common shareholders	\$ (4,809)	\$ 3,928	\$ (4,463)	\$ (1,673)	\$ 2,517	\$ (4,500)
Income taxes	-	-	-	-	728	728
Interest income, net	-	-	-	-	(2,865)	(2,865)
Stock-based compensation	1,005	786	1,552	2,612	-	5,955
Conversion of WiderThan stock options to a cash equivalent	-	-	-	16	-	16
Acquisitions related intangible asset amortization (F)	422	-	611	4,719	-	5,752
Depreciation and amortization (F)	1,206	893	923	3,143	-	6,165
Expenses related to antitrust litigation	 	-	 -	 	 174	 174
Adjusted EBITDA	\$ (2,176)	\$ 5,607	\$ (1,377)	\$ 8,817	\$ 554	\$ 11,425

Note: Cost of revenue and operating expenses of the segments shown above include costs directly attributable to those segments and an allocation of general and administrative and other common or shared costs.

- (A) The Music segment primarily includes revenue and related costs from: Rhapsody America's Rhapsody and RadioPass subscription services; sales of digital music content through the Rhapsody service and the RealPlayer music store; and advertising from music websites.
- (B) The Media Software and Services (MSS) segment primarily includes revenue and related costs from: the SuperPass premium subscription service; RealPlayer Plus and related products; sales and distribution of third-party software products; and all advertising other than that related directly to our Music and Games businesses.
- (C) The Games segment primarily includes revenue and related costs from: the sale of individual games on our websites RealArcade.com, GameHouse.com and Zylom.com; the sales of games subscription services; advertising through our games websites; the sale of games through the syndication on partner sites, and sales of games through wireless carriers.
- (D) The Technology Products and Solutions (TPS) segment includes revenue and related costs from: sales of ringback tones, music-on-demand, video-on-demand, messaging, and information services; sales of media delivery system software, including Helix system software and related authoring and publishing tools, both directly to customers and indirectly through original equipment manufacturer channels; support and maintenance services sold to customers who purchase software products; broadcast hosting services; and consulting and professional services that are offered to customers.
- (E) Comprises gains realized from MTVN's note payments to Rhapsody America. Effective January 1, 2009, the Company adopted SFAS 160 which requires the appreciation of gains on the sale of non-controlling interest to be recorded as an equity transaction.
- (F) Net of noncontrolling interest effect.

#### RealNetworks, Inc. and Subsidiaries Supplemental Financial Information (Unaudited)

					0.	uarter Ended	Pantamba	- 20, 2000																				
		As Reported	Stock-Based Compensation		Acquisitions Related Intangible Asset Amortization (A)		WiderThan Options Converted to a Cash Equivalent		han ns ted Antitrust ish Litigation			Adjusted																
Expenses in accordance with GAAP	<del></del> '	Reported		poriounori	(in thou		ousands)					rujuotou																
Cost of revenue	\$	53,686	\$	(309)	\$	(540)	\$	_	\$		\$	52,837																
	Ů	33,000	Ψ	(505)	•	(540)	Ψ		Ψ		Ψ	02,007																
Operating expenses: Research and development	\$	29,425	\$	(1,788)	\$	_	\$	_	\$	_	\$	27,637																
Sales and marketing	Ψ	39,573	Ψ	(1,099)	Ψ	(1,244)	Ψ	1	Ψ	_	Ψ	37,231																
General and administrative		13,039		(1,531)		(1,244)		- '		-		11,508																
Adjusted operating expenses, net	\$	82,037	\$	(4,418)	\$	(1,244)	\$	1	\$		\$	76,376																
Adjusted operating expenses, net	3	62,037	\$	(4,410)	<u> </u>	(1,244)	<u> </u>	<u>-</u> _	<u> </u>		<u> </u>	70,376																
						uarter Ended :		r 30, 2008 erThan																				
						lelated		tions																				
			•			angible		verted		ntitrust																		
		As		ck-Based	A	Asset rtization <sup>(A)</sup>		Cash		tigation		A discount																
		Reported	Com	pensation	Amo		Equ (ousands	ivalent	К	elated		Adjusted																
Expenses in accordance with GAAP						(in th	ousanas)																					
Cost of revenue	\$	62,164	\$	(696)	\$	(1,995)	\$	(1)	\$	=	\$	59,472																
Operating expenses:																												
Research and development	\$	31,076	\$	(2,247)	\$	_	\$	-	\$	-	\$	28,829																
Sales and marketing	•	55,080		(1,458)	•	(3,757)		(3)	•	-	•	49,862																
General and administrative		15,453		(1,554)		- '-		(12)		(174)		13,713																
Adjusted operating expenses, net	\$	101,609	\$	(5,259)	\$	(3,757)	\$	(15)	\$	(174)	\$	92,404																
		Nine Months Ended September 30, 2009  Acquisitions WiderThan Related Options																										
																						angible		verted		ntitrust		
		As		ck-Based		Asset		a Cash		tigation																		
	<u></u>	Reported	Com	pensation	Amo	rtization (A)		ivalent	R	elated		Adjusted																
Expenses in accordance with GAAP						(in thou	isands)																					
Cost of revenue	\$	165,321	\$	(1,302)	\$	(1,639)	\$	(1)	\$	-	\$	162,379																
Operating expenses:																												
Research and development	\$	86,907	\$	(5,846)	\$	-	\$	(8)	\$	-	\$	81,053																
Sales and marketing		125,531		(3,364)		(3,562)		(12)		-		118,593																
General and administrative		55,208		(5,034)								50,174																
Adjusted operating expenses, net	\$	267,646	\$	(14,244)	\$	(3,562)	\$	(20)	\$	-	\$	249,820																
	Nine Months Ended September 30, 2008																											
					Acc	uisitions	Wid	erThan																				
						lelated		tions																				
						angible		verted		ntitrust																		
		As		ck-Based		Asset		Cash		igation																		
		Reported	Com	pensation	Amo	rtization (A)	Equ (ousands	ivalent	R	elated		Adjusted																
Expenses in accordance with GAAP						(iii tii)	ousanus)																					
Cost of revenue	\$	173,202	\$	(1,592)	\$	(6,592)	\$	(24)	\$	-	\$	164,994																
Operating expenses:																												
Research and development	\$	85,147	\$	(6,307)	\$	-	\$	(9)	\$	-	\$	78,831																
Sales and marketing		161,730		(4,798)		(11,646)		(31)		-		145,255																
General and administrative		50,874		(4,778)		-		(67)		(578)		45,451																
Adjusted operating expenses, net	\$	297,751	\$	(15,883)	\$	(11,646)	\$	(107)	\$	(578)	\$	269,537																
		201,101				(11,070)		(101)																				

(A) - Net of noncontrolling interest effect.

# RealNetworks, Inc. and Subsidiaries Earnings Per Share Reconciliation (Unaudited)

		Quarters Septemi			Nine Months Ende September 30,								
		2009		2008		2009		2008					
	(in thousands, except per share data)												
Net income (loss) attributable to common shareholders	\$	1,520	\$	(4,500)	\$ (	(198,945)	\$	(3,379)					
Less accretion of MTVN's preferred return in Rhapsody America		(925)		-		(2,775)		-					
Net income (loss) available to common shareholders	\$	595	\$	(4,500)	\$ (	(201,720)	\$	(3,379)					
Shares used to compute basic net income (loss) per share available to common													
shareholders		134,793	1	41,975		134,531		142,611					
Dilutive potential common shares:													
Stock options and restricted stock		185		-		-		-					
Convertible debt				-				-					
Shares used to compute diluted net income (loss) per share available to common shareholders		134,978	1	41,975		134,531		142,611					
Basic net income (loss) per share available to common shareholders	\$	0.00	\$	(0.03)	\$	(1.50)	\$	(0.02)					
Diluted net income (loss) per share available to common shareholders	\$	0.00	\$	(0.03)	\$	(1.50)	\$	(0.02)					